Obituary Carlo Fornasier

On November 13, 2017 Carlo Fornasier, who was responsible for sales in Eu-rope, died in a traffic accident. Mr Fornasier came from a meeting with customers in Germany and was on his way home to Switzerland when he was involved in a fatal car crash with no fault of his own. Carlo Fornasier was 52 years old.

In 2003 Mr. Fornasier started his HAWE career as a sales representative at the former HAWE Schweiz AG in Frutigen, Switzerland. In 2005 he was one of the architects of the merger between HAWE Schweiz AG and Hydratec AG into HAWE Hydratec AG. With this step HAWE became one of the important players in the market in Switzerland. Carlo Fornasier took over the management of the new company together with Kurt Hess.

Mr. Fornasier was a 200% sales professional with inexhaustible energy. Soon Switzerland became too small for him and he became a Regional Sales Director on the sales management team in Munich. A few years later he took over the responsibility for Switzerland, Austria, Italy, France and Slovenia. Just a few months ago we expanded his responsibilities to Scandinavia, Benelux and England. He was responsible for whole Europe (excluding Germany). In 2015/16 he initiated and led the "Mobile Impact" campaign in Europe. Carlo Fornasier was also a member of the management team of the HAWE Group.

Everyone at HAWE who knew him is shocked and speechless.

For many people who worked with him, Carlo Fornasier was much more than a good colleague or business partner. With his open and cheerful character he established friendships. As a superior he was able to inspire and motivate his team, because he was enthusiastic for the company, for the people at HAWE, for the products and for our customers. He worked hard and worked a lot but at the same time he was able to enjoy life with a friendly smile in his face and a glass of good wine in his hand. He was an extraordinary person with an out-standing positive attitude.
Our thoughts are with his wife and his three daughters.

Karl Haeusgen